

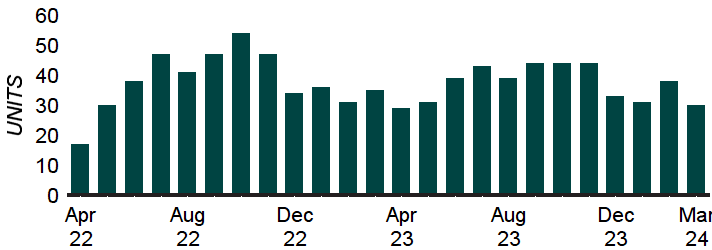
# MARCH 2024 MARKET REPORT

Hudson  
Residential

|                        | March 2024 | CHANGE FROM February 2024 | CHANGE FROM March 2023 |
|------------------------|------------|---------------------------|------------------------|
| MEDIAN SALE PRICE      | \$260,000  | ▼ -37.30%                 | ▼ -63.30%              |
| AVERAGE SALE PRICE     | \$233,318  | ▼ -52.90%                 | ▼ -67.20%              |
| UNITS SOLD             | 11         | ▲ 266.70%                 | ▲ 83.30%               |
| AVERAGE DAYS ON MARKET | 62         | ▲ 21.60%                  | ▲ 14.80%               |
| % OF SALES PRICE       | 95.91      | ▲ 4.40%                   | ▼ -1.40%               |
| UNITS FOR SALE         | 33         | ▼ -19.50%                 | ▼ -10.80%              |
| MONTHS OF INVENTORY    | 3.00       | ▼ -78.10%                 | ▼ -51.60%              |

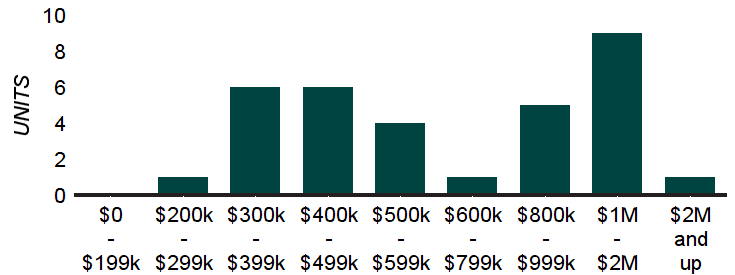
## HOMES FOR SALE

Number of homes listed for sale, end of month



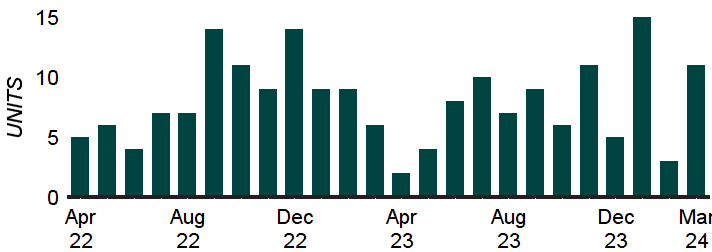
## HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



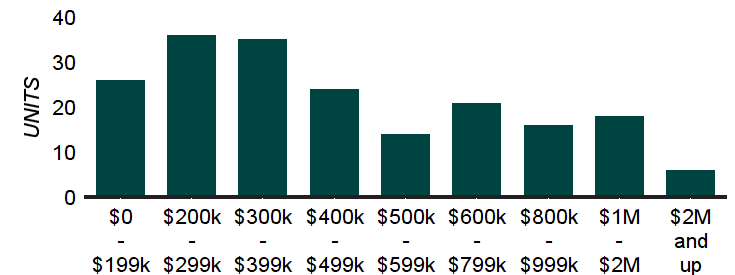
## HOMES SOLD

Number of homes sold



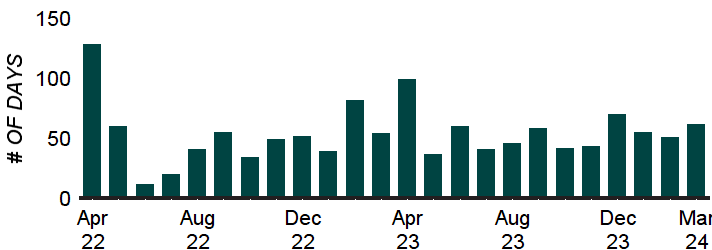
## HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



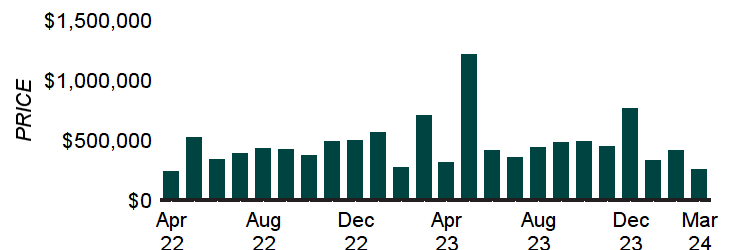
## DAYS ON MARKET - SOLDS

Average days on market for all homes sold



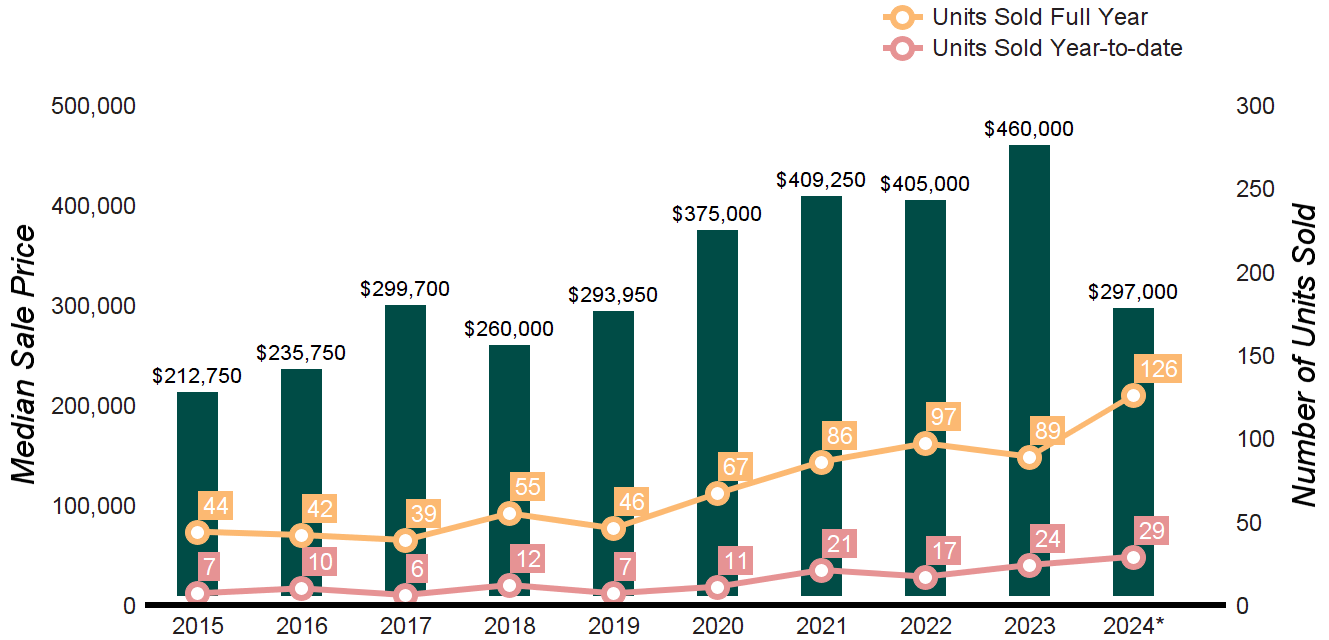
## MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



# TEN-YEAR MARKET HISTORY

Hudson  
Residential



|                          | 2015      | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      | 2024*     |
|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>UNITS SOLD</b>        | 44        | 42        | 39        | 55        | 46        | 67        | 86        | 97        | 89        | 126       |
|                          | ▼ 19%     | ▼ 5%      | ▼ 7%      | ▲ 41%     | ▼ 16%     | ▲ 46%     | ▲ 28%     | ▲ 13%     | ▼ 8%      | ▲ 42%     |
| <b>MEDIAN SOLD PRICE</b> | \$212,750 | \$235,750 | \$299,700 | \$260,000 | \$293,950 | \$375,000 | \$409,250 | \$405,000 | \$460,000 | \$297,000 |
|                          | ▲ 12%     | ▲ 11%     | ▲ 27%     | ▼ 13%     | ▲ 13%     | ▲ 28%     | ▲ 9%      | ▼ 1%      | ▲ 14%     | ▼ 35%     |

Data source: , Residential Homes. Information believed to be accurate but not warranted.  
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 \*2024 year-to-date Homes and Median Price are through 3/31/2024  
 For 2024, Homes on Full-Year Line Graph are annualized based on actual sales year-to-date